

H2-202

FOUNDATION COURSE

Hydrogen Offtake, Certification and Market-Entry Fundamentals

Understand why production capability alone does not create a bankable hydrogen business. This course focuses on demand, offtake, customer requirements, certification, market routes and infrastructure. Learners examine how producers and buyers can structure early commercial discussions and identify demand risks.

LEVEL Foundation	FORMAT Live online	GUIDED LEARNING 5-5.5 guided hours	STANDARD FEE £545 + VAT where applicable
FOUNDING FEE £445 + VAT where applicable	ASSESSMENT 80% pass + practical task	CERTIFICATE Uniquely numbered Foundation Certificate	CORPORATE DELIVERY From £4,000

Learning outcomes

- Identify credible hydrogen customer segments
- Explain the purpose of offtake arrangements
- Recognise certification and carbon-intensity requirements
- Compare potential market-entry routes
- Identify infrastructure and demand risks
- Prepare an initial offtake discussion framework

Course modules

- 1 Hydrogen demand and customer segmentation
- 2 Offtake structures and commercial alignment
- 3 Certification, claims and customer evidence
- 4 Infrastructure and market-entry routes
- 5 Practical workshop: prepare an offtake framework

PRACTICAL OUTPUT

Hydrogen Offtake Discussion Framework

WHO SHOULD ATTEND

Hydrogen commercial teams; Project developers and consultants; Industrial buyers and transport companies; Port and infrastructure organisations; Public-sector and investment professionals.

PREREQUISITES

H2-201 or equivalent hydrogen foundation knowledge is recommended.

ASSESSMENT

Knowledge assessment plus the practical output. Learners must achieve the 80% pass standard and meet attendance requirements. One free resit is included.

COURSE SCOPE

This is a foundation programme. It develops awareness, structured review skills and practical readiness. It does not certify technical competence, regulatory compliance, legal sufficiency or professional authorisation.

Register your interest - no payment is required

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