

SUP-201

FOUNDATION COURSE

Energy Supplier Prequalification and Tender Readiness

Prepare an organisation to register, qualify and compete for energy-sector opportunities. This practical course explains the documents, evidence and internal controls commonly required during vendor registration, prequalification and tendering. It helps suppliers distinguish marketing claims from verifiable capability and identify gaps before approaching operators, utilities, EPC...

LEVEL Foundation	FORMAT Live online	GUIDED LEARNING 5-5.5 guided hours	STANDARD FEE £495 + VAT where applicable
FOUNDING FEE £395 + VAT where applicable	ASSESSMENT 80% pass + practical task	CERTIFICATE Uniquely numbered Foundation Certificate	CORPORATE DELIVERY From £3,500

Learning outcomes

- Explain vendor registration and prequalification stages
- Identify common corporate, financial, technical, quality and HSE evidence
- Assess organisational readiness for a target opportunity
- Recognise inconsistent or unsupported claims
- Prepare a gap-closure action plan
- Develop a tender-readiness checklist

Course modules

- 1 Energy buyer and supply-chain structures
- 2 Vendor registration and PQQ requirements
- 3 Capability, quality, HSE and financial evidence
- 4 Tender-readiness and bid/no-bid considerations
- 5 Practical workshop: supplier readiness assessment

PRACTICAL OUTPUT

Supplier Prequalification Gap Assessment

WHO SHOULD ATTEND

SME owners and directors; Tender and bid coordinators; Business-development teams; Quality, HSE and compliance managers; Manufacturers, engineering firms and technology suppliers.

PREREQUISITES

No previous energy tendering experience is required. Participants should ideally understand their organisation's services, products and certifications.

ASSESSMENT

Knowledge assessment plus the practical output. Learners must achieve the 80% pass standard and meet attendance requirements. One free resit is included.

COURSE SCOPE

This is a foundation programme. It develops awareness, structured review skills and practical readiness. It does not certify technical competence, regulatory compliance, legal sufficiency or professional authorisation.

Register your interest - no payment is required

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