

BESS-202

FOUNDATION COURSE

Battery Storage Procurement and Vendor Comparison

Compare BESS proposals beyond headline price and capacity. This course teaches buyers how to review vendor scope, technology assumptions, warranties, degradation, availability, integration, exclusions and long-term service arrangements. It supports structured clarification and comparison but does not replace technical design review.

LEVEL Foundation	FORMAT Live online	GUIDED LEARNING 5-5.5 guided hours	STANDARD FEE £595 + VAT where applicable
FOUNDING FEE £495 + VAT where applicable	ASSESSMENT 80% pass + practical task	CERTIFICATE Uniquely numbered Foundation Certificate	CORPORATE DELIVERY From £4,500

Learning outcomes

- Identify the major elements of a BESS supplier proposal
- Compare warranties and degradation assumptions
- Recognise scope exclusions and interface risks
- Evaluate availability, service and replacement provisions
- Prepare clarification questions
- Create a defensible vendor-comparison matrix

Course modules

- 1 BESS procurement scope and interfaces
- 2 Technical-commercial proposal structure
- 3 Warranties, degradation and availability
- 4 Service, exclusions, pricing and risk
- 5 Practical workshop: compare vendor proposals

PRACTICAL OUTPUT

BESS Vendor Comparison Matrix

WHO SHOULD ATTEND

Procurement and commercial teams; BESS developers and asset owners; Investors and lenders' advisers; Project managers and consultants; Industrial companies procuring storage.

PREREQUISITES

BESS-201 or equivalent foundation knowledge is recommended.

ASSESSMENT

Knowledge assessment plus the practical output. Learners must achieve the 80% pass standard and meet attendance requirements. One free resit is included.

COURSE SCOPE

This is a foundation programme. It develops awareness, structured review skills and practical readiness. It does not certify technical competence, regulatory compliance, legal sufficiency or professional authorisation.

Register your interest - no payment is required

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